

Caretex is an international company of Danish origin and our main products are container liners which we sell worldwide. To keep up with our expansion plan, we are looking for suitable persons to fulfill our vacancy positions with the following qualification to join our team.

**Europe & Middle East Sales Executive Manager**  
**Job reference EMS 207**

Location: Luxembourg or its vicinity - Netherlands, Belgium, Germany.

**General Job Description**

Responsible for the sales development of the full range of container liners in Southern/Central Europe and Middle East countries. Special focus on developing direct sales in France, Italy, Spain and Germany and to establish agents in Middle East.

**Key Tasks**

- Support and develop existing customers.
- Initiate new sales activities and follow up on the agreed activities.
- Establish Agents in Middle East countries.
- Give input to the product development on new product demands, and work out business cases for new types and variants.
- Introduction and training for new product to agents as well as costumers.
- Collect and report market data for the Region.

**Qualifications**

- Age 27 - 36.
- Graduate from European business school or academy.
- Excellent communication skills.
- Fluent English, both in writing and verbally.
- Ability to speak French (Italian) and German.
- Applicants must be willing to travel for both shorter and longer periods.
- At least 3 years experience in selling industrial products.
- Good computer skills in Microsoft Office and internet.
- Good negotiation, presentation and interpersonal skills.
- Strong in analytical thinking and capable of working independently.
- Creative thinking hands on person who has technical capacity.
- Experience of shipping or bulk handling industry is an advantage.

**Contact**

- Interested and qualified candidates should send full resume, expected salary and a recent photo by e-mail to: [Caretex@caretex.dk](mailto:Caretex@caretex.dk) , marked: **Job reference EMS 207**