

Caretex is an international company of Danish origin and our main products are container liners which we sell worldwide. To keep up with our expansion plan, we are looking for suitable persons to fulfill our vacancy positions with the following qualification to join our team.

**North America Sales & Marketing Manager**  
**Job reference NAM 307**

Location: Texas - South Carolina

**General Job Description**

Responsible for the sales development of the full range of container liners in North America and Canada. Special focus on developing direct sales to customers in the chemical and food industries.

**Key Tasks**

- Support and develop existing customers.
- Initiate new sales activities and follow up on the agreed activities.
- Establish and manage sales Agents throughout the country.
- Give input to the product development on new product demands, and work out business cases for new types and variants.
- Introduction and training for new product to agents as well as costumers.
- Collect and report market data for the Region.

**Qualifications**

- Age 27 - 36.
- Excellent communication skills.
- Fluent English, both in writing and verbally.
- Ability to speak Spanish.
- Applicants must be willing to travel for both shorter and longer periods.
- At least 3 years experience in selling industrial products.
- Good computer skills in Microsoft Office and internet.
- Good negotiation, presentation and interpersonal skills.
- Strong in analytical thinking and capable of working independently.
- Creative thinking hands on person who has technical capacity.
- Experience of shipping or bulk handling industry is an advantage.

**Contact**

- Interested and qualified candidates should send full resume, expected salary and a recent photo by e-mail to: [Caretex@caretex.dk](mailto:Caretex@caretex.dk) , marked: **Job reference NAM 307**